

# Working together in business



# Put our solutions to work

Bring greater efficiency and interactivity to your workplace using innovative Epson business solutions.

Easy to connect and use, each one is designed for more productive working, utilising the latest features that enable people to share and collaborate in impressive, agile new ways, whether working remotely or in the office.

Discover how our solutions can simplify your business workflow.

## Business efficiency

Every business wants to be as efficient as it possibly can be. Epson business solutions can help you do just that.

That might involve faster printing, better projecting or improved scanning. It could involve a broader range of more effective, more reliable out-of-office solutions, or just making the most of emergent, innovative technology, such as Augmented Reality (AR).

Through the application of technology, Epson can help your business run more efficiently – and more effectively.

- Collaborate more easily with combined display solutions for any size and space. The Epson interactive display scales up to 100" in Full HD, so it's ideal for any setting
- Improve efficiency with remote assistance, warehouse picking and training solutions using Moverio smart glasses and Augmented Reality
- Work remotely with secure scanning and BYOD meeting solutions that allow you to present to everyone in the session, even when circumstances require you to work from home or with colleagues across multiple locations
- Print and scan on the go with lightweight, compact mobile scanners and printers that mean remote workers can capture key documents or share hard copies
- Save time with business inkjet printers which are up to 50% faster from ready compared to laser printers<sup>1</sup>
- Boost office efficiency with EcoTank Pro's high print yield, low maintenance and use of fewer consumables and packaging meaning the need for less deliveries and storage space

## Financial benefits

Efficiency is critical. But Epson business solutions offer hard and fast financial benefits too, designed to help your bottom line.

- Budget with confidence with simple, straightforward print solutions with no hidden costs
- Use up to 96% fewer consumables compared to laser printers<sup>2</sup> with our business inkjet printers
- Cut outsourcing costs by producing labels, large-format prints and discs in house
- Process cheques accurately and securely, then automatically send scans to your local server with all-in-one cheque scanners
- Make savings with our business EcoTank ranges which offer an ultra-low cost-per-page, thanks to high print yields, fewer consumables, cost-effective ink bottles, low power consumption and low maintenance

## Greater security

Business security has never been more important. And with Epson, your business has never been in safer hands.

Epson business solutions can help you comply with all current data regulations and set adjustable security levels as your business sees fit.

It all means real peace of mind with the minimum amount of disruption to your business.

- Meet data protection standards by handling financial and personal data with the utmost care and efficiency
- Restrict access to confidential printed information by using the secure PIN Code function on WorkForce Pro printers
- Release prints on demand with keycode printing and pass release
- Adhere to the latest security and encryption protocols including IPSEC and IEEE802.1x
- Scan and send securely with password protected PDFs
- Provide secure backup storage for up to 100 years with confidential information stored on tamper-proof DVDs

## How much could you save?

See how much you could save on printing with our savings calculator.

[www.epson.eu/eco-saving](http://www.epson.eu/eco-saving)



# Transform any business environment



## Print faster, efficiently and reduce costs

Our WorkForce Enterprise printers increase your volume, processing up to 100ppm and printing documents up to A3+ size, while being flexible enough to work for departments or businesses of any size. And our business EcoTank ranges give you high print yield, low maintenance, fewer consumables and reduced energy consumption.



## Protect and store data

Cut down on the space and lack of longevity that comes with hard copy storage. Scan and store on DiscMaker and data will be safe for up to 100 years.



## Work smarter with Moverio smart glasses

Improve operational efficiency using Augmented Reality (AR) and our Moverio smart glasses to superimpose images on top of the working environment, for hands-free training, visual assistance and 3D digital visualisation.



## Engage and collaborate more efficiently

Work together on files and documents, making meetings more engaging, and simplifying collaborative working has never been easier. Combined whiteboard/projector solutions from Epson use a scalable Full HD screen of up to 100 inches, so you can use your PC as a large interactive display.



## Work more productively

With our Business and Pro EcoTank ranges, working from home becomes easier for you and your team. High yield ink bottles means ink needs to be changed less often and maintenance is reduced, ensuring there are no interruptions to productivity.



## Access from anywhere

Print, scan and project on the go with lightweight, compact mobile scanners, printers and display solutions. Take meeting notes or images from your device and send them to your office to print. Remotely access projectors with Epson iProjection and any scanned documents with Epson DocumentScan. And it's versatile enough to work with Apple AirPrint or Google Cloud Print too.



## Make scanning simple

Produce high-quality digital documents quickly and efficiently with WorkForce sheetfed scanners. Capable of scanning up to 90 pages per minute at 300dpi (dots per inch), you can edit, share and send documents anywhere in the world quickly.



## Personalise labels, tags and inventory

Designed for high quality, customisable operation on a large scale, Epson ColorWorks label makers are the perfect tool to provide clearly visible labelling for inventory management, or to draw attention to important information such as use by dates or shipping information.



## Make a big impression

Epson SureColor large format printers produce superb colour, detail and accuracy for geo mapping, CAD drawing, signage and presentations.

# Solutions for smarter working



## Save time and money

Reduce and predict print costs accurately with Epson's Managed Print Services. For the ultimate peace of mind, choose the service that's right for you, whether you want a fixed, all-inclusive monthly fee, a cost per page for office equipment or a cost per millilitre for large format printers. This provides full budget management and simplifies accounting.

[www.epson.eu/mps](http://www.epson.eu/mps)

## Work efficiently everywhere

Our Business and Pro EcoTank ranges make working from home easy. High yield ink bottles means ink needs to be changed less frequently, maintenance is reduced and interruptions to productivity are minimised. Our display solutions are also ideal for home and hybrid working when using video conferencing software. It's easy to share everything and collaborate on files and presentations, meaning everyone stays included and represented, no matter where they're working.

## Print from your tablet or smartphone

Epson Connect means you can send prints to your office direct from your device. It's perfect if, for example, you want to instantly print a photo of meeting notes on a whiteboard or share an important email whilst out and about.

## Integrate Epson MFPs with ease into your environment

Business imaging solutions from Epson and our partners facilitate easy integration, without interrupting existing environments – all to support more efficient day-to-day operations.

See the whole range of software solutions and system compatibilities from Epson and partners at [www.epson.eu/bis](http://www.epson.eu/bis)

Discover more innovative solutions for business

[www.epson.eu/corporate](http://www.epson.eu/corporate)

# More sustainable technologies

**A societal shift in the way we live and work has meant new opportunities are emerging for Epson's more sustainable technologies.**

In printing, our unique PrecisionCore Micro Piezo inkjet technology is playing a huge role in reducing business' environmental impact. Our Heat-Free printhead technology reduces energy consumption by up to 83% compared to laser printers, requires fewer consumables, is less wasteful and much simpler to maintain. If all European businesses switched to Epson inkjet technology, we could save 1 billion kWh a year, equivalent to a €151 million energy saving and, more significantly, reduce carbon impact by over 410 thousand tonnes of CO<sub>2</sub>.

Our EcoTank inkjet printer is already delivering on its sustainable promise. EcoTank uses no cartridges – eliminating production, shipping and disposal impacts and creating only a tenth of the waste of traditional print models. As a result, to date we have saved around 1.6 million tonnes of plastic-based consumables through the sale of over 60 million cartridge-free EcoTank printers worldwide.

The use of projectors in video conferencing is also an area where Epson, as global market leader, can contribute to sustainability. The Light Optimizer function automatically adjusts lamp brightness based on the projected image, so power consumption is reduced as much as 27% when projecting dark images and eco mode can reduce power consumption by as much as 29%.

Our Moverio augmented reality smart glasses are solving the challenge of conducting business in a virtual workplace with companies across Europe using Moverio glasses for remote technical assistance, significantly reducing the need for long distance travel and face-to-face contact.

2021 saw the first sale of PaperLab in Europe, the world's only in-office secure paper recycler that closes the resource loop by turning wastepaper into new paper using virtually no water. More than this, our dry fiber technology on which Paperlab is based, is creating new opportunities for naturally derived (plastic-free) materials that have numerous applications in manufacturing, logistics and packaging.

Epson is well placed for all these new challenges. Sustainability is in our DNA. Our Japanese roots are embedded in a strong tradition of making exceptional products from finite resources. Almost 80,000 employees worldwide share our commitment to sustainability. There is always a limit to what one company can do and it will take close collaboration and partnership with like-minded companies and people who share our vision to achieve more sustainability, enrich communities and improve the quality of our lives.



# Protect the planet's future

At Epson, we understand the importance of supporting a greener planet for future generations.

**Meet your environmental targets** and use up to 83% less energy with WorkForce Pro printers<sup>4</sup>

**Cut power consumption** with eco-mode on your interactive display solutions and extend lamp life

**Reduce your carbon footprint** by using scanners with no warm-up time, and reduce power usage with built-in ReadyScan technology

## See what you could save

Calculate the electricity and CO<sub>2</sub> savings our business printers could achieve in your corporate environment with our calculator.

[www.epson.eu/eco-saving](http://www.epson.eu/eco-saving)

Up to  
**83%**

**less energy** than laser technology<sup>4</sup>

Up to  
**50%**

**faster** from ready compared to laser printers<sup>1</sup>

Up to  
**96%**

**fewer used consumables** than laser printers<sup>2</sup>

<sup>1</sup> Based on Epson calculations, Epson business inkjet time-saving calculated by comparison to business laser devices' average lowest "Print/Copy time" ("from Previous Job", "from Ready State" or "from Sleep State") as reported by ENERGY STAR, added to the time taken to print at maximum speed the remaining pages in an average sized office print job and multiplied by the average number of print jobs per year, according to Keypoint Intelligence. Laser printer models identified using IDC, Quarterly Hardcopy Peripherals Tracker, Q3 2016 to 2020 Q2 shipments, published Q2 2020.

<sup>2</sup> Storage space comparison based on Epson calculations of storage space requirements for packaged consumables sufficient to print 6,000 pages on 12 SFP and MFP (3-in-1) printers selected from among the top-selling 50% of A4 monochrome laser printers (below-20ppm class) listed in IDC Worldwide Quarterly Hardcopy Peripherals Tracker 2019Q2 data FY17 results. Average toner package unit volumes and yields for each model were calculated by Epson using toner package dimensions and yields published by the manufacturer for each model (as of August 2019). Actual size and number of toner cartridges required varies by laser printer model. EcoTank consumables quoted yields are simulated figures calculated by Epson based on ISO/IEC24711 methodology using ISO/IEC19752 test pat.

<sup>3</sup> Calculated using standard conversion of 0.233 kg of CO<sub>2</sub>e per kWh of electricity.

<sup>4</sup> Based on Epson calculations, the Epson WorkForce Pro WF-C8190DW uses 83% less energy than the HP Color LaserJet Enterprise M750dn, the highest-selling model in the A3 colour single-function 21-30ppm printer segment (IDC, Quarterly Hardcopy Peripherals Tracker, Q4 2015 to Q3 2019 shipments, published Q2 2020). Methodology based on "Typical Energy Consumption", defined under and/or simulated with reference to the ENERGY STAR test procedure and presented in kWh per year.

<sup>5</sup> 2001 to 2020, 500-lumen and above, excluding screenless TVs, Futuresource Consulting – Quarterly Projector Market Insights – Worldwide Analyzer CY20Q4.

\* Warranty offers are not available for all countries. Please contact your local Epson representative.  
For further information please contact your local Epson office or visit [www.epson.eu/contact-us](http://www.epson.eu/contact-us)

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