

## Programme requirements

- Actively promote Epson
- Participate in Epson product and sales training
- Solution-oriented sales
- Specialise in labelling solutions
- Participate in quarterly business review meetings
- Facilitate joint end-user visits
- Provide quarterly sell-out reports
- Positive revenue trend with Epson ColorWorks products

Authorised	Silver	Gold
●	●	●
●	●	●
●	●	●
●	●	●
●	●	●
●	●	●
●	●	●
●	●	●

## Ready to get started?

Join the Colour Label+ Partner Programme and discover how we can help you further expand your business, profitability and success.

To find out more visit [www.epson.eu/portal](http://www.epson.eu/portal)

For further information please contact your local Epson office or visit [www.epson-europe.com](http://www.epson-europe.com)

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**Finland** 0201 552 091 **France** 09 74 75 04 04 (Cost of local call, operator charges may apply) **Germany** +49 (0) 2159/92 79 500 **Greece** (0030) 211 198 62 12  
**Hungary** 06800 147 83 **Ireland** 01 436 7742 **Israel** (+972)-3-5751833 **Italy** 02-660321 10 (0,12 €/min) **Luxembourg** +352 27860692 **Middle East** +9714 2677638  
**Morocco** (+212) 661 31 11 18 **Netherlands** +31 (0)20 708 5099 **Norway** +47 67 11 37 00 **Poland** 0-0-800 4911299 (0,16 zł/min) **Portugal** 707 222 111  
**Romania** 0040 214025024 **Russia** (095) 777-03-55 **Slovakia** 0850 111 429 **Southern Africa** (+2711) 465-9621 **Spain** 93 582 15 00 **Sweden** 0771-400135  
(Mobilsamtal – 0,99 kr/min, Lokala samtal – 0,30 kr/min, Utlandssamtal – 0,89 kr/min) **Switzerland** 022 592 7923 **Tunisia** (+216) 9833 3571 **Turkey** (0212) 3360303  
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**EPSON®**

Colour Label+ Partner Programme

Growth  
Expertise  
Reward



**EPSON**<sup>®</sup>  
EXCEED YOUR VISION

# Partner with us

Join the Colour Label+ Partner Programme and leverage our innovation, knowledge and expertise to help drive your business forward.

Our extensive labelling product portfolio spans a whole range of industries and applications. The knowledge gained from working across many areas means we can offer exceptional support to our partner network.

## **Quality through technology**

The combination of our PrecisionCore technology and superior quality ink mean our products deliver unbeatable quality, reliability and speed.

## **World-leading innovation**

We constantly innovate our products and systems to help our partners meet changing needs and harness the latest technologies.

## **Global collaboration**

Operating across 94 countries worldwide, we work with specialist resellers alongside our network of authorised distributors.





## Programme benefits

		Authorised	Silver	Gold
Dedicated online Partner Portal		●	●	●
Online stock locator		●	●	●
Hands-on training courses		●	●	●
Pre-sales technical support		●	●	●
Preferential rates for demo units		●	●	●
Colour label cost-estimate calculator		●	●	●
Marketing support		●	●	●
Exclusive promotions		●	●	●
Lead sharing		●	●	●
Participation in exclusive events and previews		●	●	●
<b>Bonus on the complete</b>	<b>Main units</b>	<b>15%*</b>	<b>25%</b>	<b>30%</b>
<b>Epson ColorWorks turnover</b>	<b>Supplies &amp; Warranties</b>	<b>10%*</b>	<b>20%</b>	<b>25%</b>

\* Applies to ColorWorks desktop series only (Material Product Groups: PM BL, U7 and U8)

## Benefit from a rewarding partnership

The Colour Label+ Partner Programme is a flexible and value-based partnership, which rewards you for your activities and collaboration with Epson. The mutually-beneficial Programme has a structure that allows you to grow with us, no matter how large or small your business.

We believe in a true partnership: working closely with you to ensure you have all the tools and resources needed for growth and success.